

GLOBALCOLLECT (AN INGENICO GROUP COMPANY) COMPANY PROFILE 2015: ONLINE PAYMENT SERVICES

Publication Date: June 2015



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- Founded in 2005 and headquartered in Hamburg, Germany, yStats.com is one of the world's leading secondary market research companies.
- We are committed to providing the most up-to-date and objective data on Global B2C E-Commerce and Online Payment markets to sector-leading companies worldwide.
- Our multilingual staff researches, gathers, filters and translates information from thousands of reputable sources to synthesize accurate and timely reports in our areas of expertise, covering more than 100 countries and all global regions.
- Our market reports focus predominantly on online retail and payments, but also cover a broad range of related topics including M-Commerce, Cross-Border E-Commerce, E-Commerce Delivery, Online Gaming and many others.
- Given our numerous citations in leading media sources and journals worldwide, including Forbes and the Wall Street Journal, we are considered one of the most highly-reputed international secondary market research companies with an expertise in the areas of B2C E-Commerce and Online Payment.

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GlobalCollect (An Ingenico Group Company) Company Profile 2015: Online Payment Services

General Information

Product Details

Language:	English
Format:	PDF & Power Point
Number of Pages/Charts:	23
Covered Countries/Regions:	Global

Prices

Single User License:	€ 450 (excl. VAT)
Site License:	€ 675 (excl. VAT)
Global Site License:	€ 900 (excl. VAT)

Questions Answered in This Report

- What are the major facts and important news about GlobalCollect?
- What are the online payment services offered by this company?
- How much revenue does GlobalCollect generate?
- What major online sectors are covered by GlobalCollect's payment services?
- Which international and local online payment methods are supported by GlobalCollect?

GlobalCollect (An Ingenico Group Company) Company Profile 2015: Online Payment Services

Key Findings

GlobalCollect, an Ingenico Group Company, Expands Through Partnerships and Adding New Local Payment Methods

GlobalCollect is a Netherlands-based online payment solutions provider, offering payment processing, fraud screening, payment intelligence and related services. Among its clients are companies from the online travel segment, retail and E-Commerce, online gaming and digital services, such as KLM, Levi's, Avira and others. In 2014, GlobalCollect was acquired by Ingenico Group for EUR 830 million to join the company's e-payments unit.

In last few years GlobalCollect has grown substantially. In 2013 its revenue increased by more than a half to a three-digit figure in million Euros. A Latin American payment gateway Sub1, acquired by GlobalCollect, likewise increased its revenue by nearly a half. GlobalCollect also grows through partnerships and addition of new local methods. For example, in 2014 it partnered with Qiwi, a Russian payment provider, to serve the customers in Russia and CIS and became a worldwide acquirer of UnionPay, a Chinese bank card.

GlobalCollect operates in 170 countries worldwide, offering 150 local payment methods and currencies. The revenues of the company are distributed between North America, Europe and the rest of the world, with North America being slightly ahead of Europe in terms of revenue share. The payment methods supported by GlobalCollect include international and local debit and credit cards, banking methods and direct debit, such as SEPA Direct Debit, E-Wallets, such as PayPal, Skrill, CashU, and other payment methods, including cash alternatives, prepaid methods and money transfers. Among the varied local methods are for example CartaSi and PostePay in Italy, Rapipago in Argentina and Bpay in Australia.

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GlobalCollect (An Ingenico Group Company) Company Profile 2015:

Samples

GlobalCollect, Netherlands based online payment service provider, was acquired by Ingenico Group in September 2014.

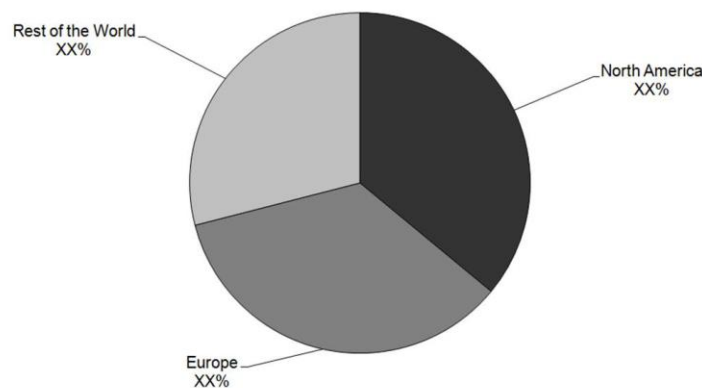
Company Overview of GlobalCollect, April 2015 (1 of 2)

Name of Company	GlobalCollect BV
Country of Origin	Netherlands
Year Established	1994
Current Headquarters	Hoofddorp, Netherlands
Main Office Locations	Hoofddorp, the Netherlands; San Francisco, USA; Buenos Aires, Argentina; Sao Paulo Brazil; Singapore; Shanghai, China; Tokyo, Japan
Parent Company	Ingenico S.A. (since 30 th of September 2014; formerly the majority stakeholder was Welsh, Carson, Anderson & Stowe)
Website	www.globalcollect.com
Business Overview	to be revealed in the original document
Revenue/ Financials	

Note: to be revealed in the original document
Source: Company homepages, business reports, business and company databases, journals, company registries, news portals, industry and trade associations

GlobalCollect generated XX% of its revenue in North America in 2013, and XX% in Europe.

Breakdown of Revenue of GlobalCollect, by Regions, 2013



Source: Ingenico Group, July 2014

GlobalCollect (An Ingenico Group Company) Company Profile 2015:

Methodology

General Methodology of Our Market Reports:

- Our reports are compiled based on secondary market research. Secondary research is information gathered from previously published sources. Our reports are solely based on information and data acquired from national and international statistical offices, industry and trade associations, business reports, business and company databases, journals, company registries, news portals and many other reliable sources. By using various sources we ensure maximum objectivity for all obtained data. As a result, companies gain a precise and unbiased impression of the market situation.
- Cross referencing of data is conducted in order to ensure validity and reliability.
- The source of information and its release date are provided on every chart. It is possible that the information contained in one chart is derived from several sources. If this is the case, all sources are mentioned on the chart.
- Our reports include text charts, pie charts, bar charts, rankings, line graphs and tables. Every chart contains an Action Title, which summarizes the main idea/finding of the chart and a Sub Title, which provides necessary information about the country, the topic, units or measures of currency, and the applicable time period(s) to which the data refers. With respect to rankings, it is possible that the summation of all categories amounts to more than 100%. In this case, multiple answers were possible, which is noted at the bottom of the chart.
- Reports are comprised of the following elements, in the following order: Cover page, preface, table of contents, management summary (summarizing main information contained in each section of report) and report content (divided into sections and chapters). When available, we also include forecasts in our report content. These forecasts are not our own; they are published by reliable sources. Within Global and Regional reports, we include all major developed and emerging markets, ranked in order of importance by using evaluative criteria such as sales figures.
- If available, additional information about the data collection, for example the time of survey and number of people surveyed, is provided in the form of a note. In some cases, the note (also) contains additional information needed to fully understand the contents of the respective data.
- When providing information about amounts of money, local currencies are most often used. When referencing currency values in the Action Title, the EUR values are also provided in brackets. The conversions are always made using the average currency exchange rate for the respective time period. Should the currency figure be in the future, the average exchange rate of the past 12 months is used.
- The reports include mainly data from the last 12 months prior to date of report publication. Exact publication dates are mentioned in every chart.

Methodology of Our GlobalCollect (An Ingenico Group Company) Company Profile 2015: Online Payment Services:

- This company profile is focused on online and mobile payment services provided by the company to merchants.
- Following the Management Summary, the chapter with the general company overview was included. General company overview contains a brief profile of the company, featuring legal name, country of origin, year established, current headquarters, other office locations, parent company, website, business overview (services offered), revenue/financials, countries/regions of operations, selected clients. Moreover, recent important news about the company were presented.
- The next chapter provides information about revenues of the company.
- Afterwards, a description of payment services offered by the company and sectors covered with these services was included.
- The last chapter provides an overview of payment methods offered by country and region. Countries are grouped by regions and presented in alphabetical order.
- This profile is based mainly on data published in the previous twelve months. Whenever the information was obtained from company homepages with no exact date of last update being known, the month and year in which this information was accessed was included.

GlobalCollect (An Ingenico Group Company) Company Profile 2015:

Frequently asked questions

ABOUT US

WHY USE YSTATS.COM?

yStats.com can be your provider of the most current B2C E-Commerce data. Whether you seek country-specific, topic-specific, regional or global information, we ensure through secondary market research maximum objectivity for all data obtained. With our boardroom-ready PowerPoint presentations you save time and money.

WHAT ARE THE BENEFITS OF SECONDARY MARKET RESEARCH?

Secondary research is not only a cost-effective alternative to conducting primary research studies, but it is also a time-efficient solution. Our researchers derive information and data from a litany of previously published, reliable sources and compile the data into understandable and easy-to-use formats.

DOES YSTATS.COM PROVIDE CONSULTING SERVICES?

No, we do not provide consulting services in any form.

OUR PRODUCTS

WHAT TYPES OF PRODUCTS DOES YSTATS.COM OFFER?

yStats.com offers individual market reports and full access subscriptions. The full collection of our reports can be found on our website. A list of soon-to-be-published reports can be found in the Upcoming Reports Section on our homepage. For a more extensive list of upcoming reports, please contact us directly. For more information about our full access subscription, please see our Full Access page. Apart from market reports and subscription, yStats.com also offers custom research services.

WHAT IS YOUR RESEARCH METHODOLOGY?

Our reports are exclusively based on secondary market research. Our researchers derive information and data from a litany of previously published, reliable sources and compile the data into understandable and easy-to-use formats.

WHAT ARE THE REPORT FORMAT OPTIONS?

Our reports are published in PDF and PowerPoint formats. PowerPoints are ready-to-use for boardroom presentations, but also easily editable to suit your business needs!

IS INFORMATION IN THE REPORTS COMPARABLE ACROSS COUNTRIES?

Due to the fact that information included in the market reports is derived from different sources which might rely on different definitions, some information might not be comparable across countries.

FROM WHICH SOURCES IS INFORMATION FOR REPORTS DERIVED?

Our reports are solely based on information and data acquired from national and international statistical offices, industry and trade associations, business reports, business and company databases, journals, company registries, news portals and many other reliable sources. By using various sources we ensure maximum objectivity for all data obtained.

DOES YSTATS.COM OFFER REPORTS IN OTHER LANGUAGES?

All of our reports are published in English at this time.

HOW CAN I FIND THE MOST RELEVANT REPORT?

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CAN I PURCHASE ONLY SELECTED PARTS OF A REPORT?

Unfortunately, our market reports are only sold as a whole.

IS THERE AN OVERLAP BETWEEN COUNTRY, REGIONAL AND GLOBAL REPORTS ON THE SAME TOPIC?

Some reports can have overlapping content, such as regional reports containing content from parts of individual country reports. Please consult the Table of Contents or contact us if any questions should arise.

I WOULD LIKE TO SEE A SAMPLE OF A REPORT. WHERE CAN I FIND IT?

Free sample charts from each report can be viewed in the product brochure. Also a standard free sample is available for download from each report page. To get an idea what our reports look like you can download a standard Free Full Report from our online shop.

WHEN WILL AN UPDATE OF A PARTICULAR REPORT BE PUBLISHED?

In general, our market reports are published on an annual basis. Online Payment reports are updated on a semiannual basis. Please consult the "Upcoming Reports" section on our homepage or "Related Reports" section of our product brochure. We have a publication schedule that we adhere to, so if you'd like to know about a specific report, please contact us.

DO YOU OFFER SUBSCRIPTIONS TO REPORTS?

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GlobalCollect (An Ingenico Group Company) Company Profile 2015:

Frequently asked questions

OUR SERVICES

I NEED MORE INFORMATION ABOUT A PARTICULAR TOPIC. DO YOU OFFER FURTHER PRODUCTS OR SERVICES?

Apart from market reports, we also offer Custom Research. With our Custom Research solutions, you receive research tailored to your needs, answering your specific questions. The Custom Research types include In-Depth Industry Research, Competitive Intelligence and Company Profiles, Corporate Customer Identification in international markets, Investor Snapshots and Country Fact Sheets. Please see our Custom Research page for more details.

I STILL NEED HELP FINDING THE RIGHT REPORT – DO YOU OFFER ADDITIONAL PERSONAL SEARCH?

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DO YOU OFFER A NEWSLETTER?

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ORDERING & DELIVERY

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Choose the relevant report and appropriate license, click "Add to Cart", then complete the necessary check out steps. Payment options include major credit cards (MasterCard, Visa, or China UnionPay) or PayPal. Once your online payment has been completed, you will be able to click on "Download", which will take you to your "my yStats" account, from where your report will be available as a PDF and PPT for download.

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WILL I GET AN INVOICE?

For online shop purchases, an invoice will be sent to you automatically via email to the email address entered in the billing details immediately after completion of payment. For offline orders, an invoice is sent per email after the complete order form is received.

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Customers from Germany have to pay an additional tax rate of 19%. Customers from the European Union (EU) do not have to pay tax if they enter a valid VAT Identification Number. Customers from non-EU countries do not have to pay tax. Moreover, tax has to be paid for all private purchases from the EU.

WHAT IS YSTATS.COM'S VAT NUMBER?

yStats.com's VAT number is DE 251661218

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IS THE PAYMENT VIA YSTATS.COM ONLINE SHOP SECURE?

All payments in our online shop are secure. The payment processing is handled by WireCard in accordance with the PCI DSS Security Standard of the PCI Standard Council. When paying with credit card, your CVV code is requested, as well as card-specific security layers if you are paying with MasterCard or Visa.

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In your shopping cart you can view the price of the added report in EUR, USD or GBP.

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Since our reports are information-based digital products and therefore consumed upon purchase/download, we will not refund orders or accept any returns. Please read through all information about a product before purchasing. If you should have any questions about a product, please do not hesitate to contact us via our contact details as listed on our homepage.

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Quotes from our Clients

Travis Witteveen
Chief Operating Officer – Markets and Operations
Avira GmbH: Leading European Software Company

“As a company that operates on a global level, the research results that yStats.com provides represent significant added benefit for us. The comprehensive analyses are executed quickly and flexibly. Furthermore, they are a reliable resource for helping us to make strategic decisions.”

Iris Stöckl
Director Investor and Public Relations
Wirecard AG: Leading E-Banking Company

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Steve Rotter
Vice President of Marketing
Brightcove, Inc.: Leading Online Video Company

“yStats.com quickly and flexibly compiles the information we require. Regardless of whether we need local or transnational data, we always get the best results from yStats.com!”

Dr. Marcus Ackermann
Member of the Executive Board
Bonprix: Leading Online Shopping Company

“When we need the latest trends and statistics on the retail, homeshopping and e-commerce market, we turn to yStats.com. yStats.com turns the data into concise information that is objective and reliable. yStats.com delivers a cost-efficient and time saving research service for our company

Selected Clients

Payment, Consulting, Internet & Technology, Retail, Finance and Other Companies

Payment

- Visa
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- PayPal
- Wirecard
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- Boston Consulting Group
- Deloitte
- Bain & Company
- Accenture

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- eBay
- Skype
- Newegg
- Avira
- Digital River
- First Data
- Deutsche Telekom
- 1&1
- Brightcove

Retail

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- OTTO Group
- Amway
- Costco
- Tchibo Direct
- Diesel

Finance

- Goldman Sachs
- Credit Suisse
- Bank of America Merrill Lynch
- Citigroup

Other

- Nintendo
- Bwin
- Lego
- Redbull
- BASF
- Beiersdorf

GlobalCollect (An Ingenico Group Company) Company Profile 2015:

Published Related Reports

Report	Publication Date	Price (excl. VAT)*
Ingenico Payment Services Company Profile 2015: Online Payment Services	May 2015	€ 450
Adyen Company Profile 2015: Online Payment Services	June 2015	€ 450
Global Online Payment Methods: Full Year 2014	March 2015	€ 3,950
Europe Online Payment Methods: Full Year 2014	March 2015	€ 1,950
Asia-Pacific Online Payment Methods: Full Year 2014	March 2015	€ 950
Latin America Online Payment Methods: Full Year 2014	March 2015	€ 950
North America Online Payment Methods: Full Year 2014	March 2015	€ 950
Global Mobile Payment Methods 2014	December 2014	€ 3,450
Global B2C E-Commerce & Online Payment Market 2014	October 2014	€7,450

*Single User License

Upcoming Related Reports

Report	Planned Date	Price (excl. VAT)
Chase Paymentech Company Profile 2015: Online Payment Services	June 2015	€ 450
CyberSource (a Visa Company) Company Profile 2015: Online Payment Services	June 2015	€ 450
DataCash (a MasterCard Company) Company Profile 2015: Online Payment Services	June 2015	€ 450
Digital River World Payments Company Profile 2015: Online Payment Services	June 2015	€ 450
Netbanx (an Optimal Payments Company) Company Profile 2015: Online Payment Services	June 2015	€ 450
Wirecard Company Profile 2015: Online Payment Services	June 2015	€ 450
Worlpay Company Profile 2015: Online Payment Services	June 2015	€ 450

GlobalCollect (An Ingenico Group Company) Company Profile 2015:

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We herewith contradict any terms and conditions of purchase by our customers which will not become part of the Contract.

1. SCOPE

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1.2 Agreements contrary to these terms and conditions require our express written confirmation. Deviations between these terms and conditions and the contents of the Order Form will be accepted if and only if expressly agreed upon by both our customer(s) and us in writing, limited to the case of custom research orders, at which point the contents of the Order Form shall prevail.

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2.1 With respect to the purchase of our Market Reports, purchase can be made either online or offline.

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2.3 To purchase a Market Report offline (not via the online shop) simply print the Report Order Form from the appropriate online brochure or by clicking on the Fax Order button on our webpage. Simply fill out the Report Order Form, have a duly authorized representative sign the Report Order Form and then submit the Report Order Form to us via facsimile or email with PDF-attachment. Upon receipt of a completed Report Order Form, you will obtain an invoice detailing the product ordered, price, and date of payment. Upon successful processing of payment, access and log-in details will be forwarded to the purchaser within two (2) business days.

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3.1 Unless expressly agreed upon otherwise in writing, the contents of our offers may not be made available in whole or in part to any third party outside your organization.

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4.2 All prices are net and without transportation costs, if applicable. Value Added Tax, if applicable, at the statutory rate shall be added to all fees payable hereunder.

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4.6 All customers' rights of retention or set-off are hereby excluded to the extent that they are not based on the same contractual relationship. Retentions or set-offs are allowed only if the customer's claim is undisputed, has become unappealable or is ready for decision.

4.7 In the event of a customer's default in payment or other apparent credit unworthiness, all remaining claims against that customer shall become immediately due and payable in full. This only applies if the customer is responsible for the default. We shall be entitled to rescind payment terms previously agreed upon and to demand payment in advance or other appropriate security with respect to pending deliveries. A customer shall be deemed unworthy of credit in particular when he files a petition in bankruptcy or composition proceedings.

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5.1 All copyrights and other intellectual property rights in connection with our products and all contents of our website remain with us. All data carriers remain our property. The customer/user may not modify, publish, transmit, transfer or sell, reproduce, create derivative works from, distribute, perform, display, or in any way exploit any of the products made available by us, in whole or in part, except as expressly permitted under the Contract.

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5.4 In the event that the parties agree on a „Single User License“ under the Order Form, this means that only one (1) individually named user of an organization shall be entitled to access the report(s). In the event that the parties agree on a „Site License“ under the Order Form, this means that up to ten (10) users within a given geographical location (as specified in the Order Form) of an organization shall be entitled to access the report. In the event that the parties agree on a „Global Site License“, this means that up to ten (10) worldwide users of an organization shall be entitled to access the report. In both cases, the term „organization“ refers to your specific company only and excludes any third parties, including affiliates.

6. TECHNICAL INFORMATION

6.1 We shall provide our products in the following standardized data formats: PowerPoint and PDF. For custom research reports, Excel documents may also be provided, upon request.

6.2 You must ensure that you have the corresponding technical resources to make use of these data. You may not derive any claims in this connection on grounds of breach of obligation.

6.3 Upon successful processing of payment, purchases made via the online shop will be immediately available to download. For all offline purchases, upon successful processing of payment, you will receive the requested product(s) and service(s) in the aforementioned standardized data formats, and all additional data pertaining thereto within two (2) business days.

7. DEFECTS AS TO QUALITY

7.1 No claims for defects as to quality are triggered by insignificant discrepancies between our products and services and the warranted quality or fitness for use.

7.2 Likewise, no claims for defects as to quality may be derived from entrepreneurial risks – e.g., with regard to questions of entrepreneurial discretion, an erroneous assessment of the market situation or the failure to recognize a business action's merit.

7.3 Defect-based claims are further excluded in cases of excessive or improper use or in connection with damages caused by extraordinary conditions not reflected in the Order Form. This is also true in cases of subsequent changes made by the customers or third parties unless such changes do not affect the analysis and removal of a given defect.

7.4 Claims for defects as to quality expire within one year from the commencement of the legal statute of limitation. This limitation does not apply to the extent that applicable law stipulates a longer period in cases of intentional or grossly negligent breaches of duty on the part of us, fraudulent concealment of a defect and injuries to life, body and health.

7.5 Claims for damages and the reimbursement of expenditures are further subject to Section 9.

8. LEGAL DEFECTS

8.1 We are liable for products and services infringing on third party rights only if and to the extent that our products and services are used in accordance with the agreed contractual requirements.

8.2 Unless agreed otherwise, our liability for the infringement on third-party rights is limited to the territory of the European Union and the European Economic Area as well as the place of its services' proper use as agreed under the applicable Order.

8.3 In the event that a third party asserts claims against the customer, alleging that a service performed by us violates its rights, the customer shall promptly notify us. If a service rendered by us violates third party rights, we shall choose one of the below actions, duly taking into consideration the customer's interests:

a) procuring for the customer the right to use the service; or
b) revising the service to render it free of legal violations.

8.4 Upon our request, the Customer shall assist us with the defense against third party claims accorded to this section 8, with each of the Parties bearing the costs of the use of its own personnel and counsel.

8.5 Claims the Customer may hold for legal defects expire in accordance with Section 7.4.

8.6 Claims for damages and the reimbursement of expenditures are further subject to Section 9.

9. LIABILITY

9.1 In cases of intentional misconduct and gross negligence, we are fully liable pursuant to applicable law.

9.2 Besides Section 9.1, we are not liable for any damages, especially but not limited to any incidental, special, punitive or consequential damages, loss of profits or loss of data. This limitation does not apply to any claims for damages due to damage to life, body or health in cases of simple negligence and – subject to the limitations set forth hereinafter – due to damage caused by a breach of a material contractual obligation. Material contractual obligations are obligations that (i) you reasonably relied upon at execution of the applicable Order Form and (ii) was of critical significance to the outcome of performance.

9.3 In case of a negligent breach of a material contractual obligation our liability for damages – except for damage to life, body or health – is limited to typical and at the time of the formation of this Contract foreseeable damage.

9.4 The aforementioned limitations do also apply to our liability for fault by our bodies, employees and vicarious agents as well as our bodies', employees' and vicarious agents' personal liability.

9.5 Our liability for damages under warranties (Beschaffenheitsgarantien) is limited to instances in which the warranty expressly includes such liability.

9.6 Claims for the reimbursement of expenditures and other liability claims asserted by the Customer against us are subject to sections 9.1 through 9.5.

10. CONFIDENTIALITY

10.1 The Parties shall hold in strict confidence for a period of 10 years of the formation of this Contract regarding all data and information materials of which they gain knowledge as part of a Contract, be it orally, in writing or otherwise, directly or indirectly, provided that such data or information materials are designated confidential or must be considered confidential based on their nature, and shall use them exclusively as part of the services covered by the relevant Order. This duty of confidentiality excludes data and information materials that:

a) were already known or accessible to any third party at the time of disclosure;
b) which is lawfully disclosed to you by a third party that is not subject to a confidentiality obligation regarding this data or information;
c) must be disclosed by order of and to a government agency or another competent third party; and
d) must be disclosed to legal or tax advisors of the contractual customer in question for consulting purposes.

In the cases of Sections b) and c) above, the parties shall (i) promptly inform each other about a given request and prior to disclosing confidential information, and (ii) limit the disclosure of confidential information to the minimum required.

10.2 We may use your company name and logo as a reference so long as no contractual details are divulged.

11. JURISDICTION, GOVERNING LAW, MISCELLANEOUS

11.1 In Contracts with merchants, legal persons under public law, or special assets (Sondervermögen) under public law, the place of payment is Hamburg, Germany.

11.2 In Contracts with merchants, legal persons under public law, or special assets (Sondervermögen) under public law, all disputes arising from or in connection with any Contract between the Parties shall exclusively be resolved through the courts of Hamburg. Governing law is German law under exclusion of the CISG.